



Accelerate innovation with world-class tech teams.

# WHO WE ARE?

Highly Tailored IT

- ◆ **Design**
- ◆ **Develop**
- ◆ **Management**
- ◆ **Desktop Support & Services**

With our exclusive BOT and vCTO offers.



# REASON TO CHOOSE

Our exclusive package combines BOT and vCTO services, creating a dedicated, cost-effective IT division that accelerates your business growth and enhances customer reach.

## Our 3 Step BOT business model

### Build

In this initial phase, our organization partners with you to create a new product, service, or infrastructure. We build and develop the solution according to your specifications.

### Operate

Once the solution is built, we operate and manage all Product/Service needs on behalf of you. This includes day-to-day maintenance, monitoring, enhancements and support. You will be benefited from the expertise and efficiency without having to handle the operational aspects directly.

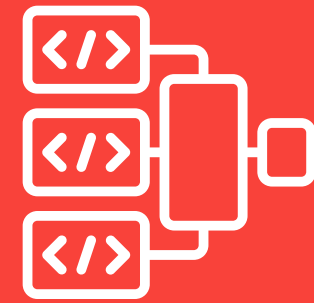
### Transfer

After a predefined period (usually several years), the ownership and operation of the solution are transferred back to you. At this point, you will takeover full control and responsibility for the solution.



# REASON TO CHOOSE

Empower your business with the strategic guidance of six dedicated vCTO services



Strategic Planning



Technology Assessment



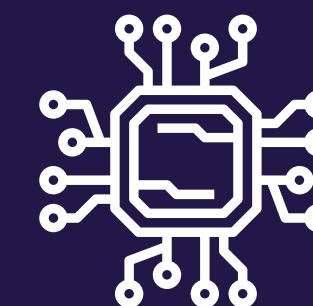
Vendor Management



Innovation and Trends



Risk Management



Team Leadership



# EXPEREINCE MATTERS



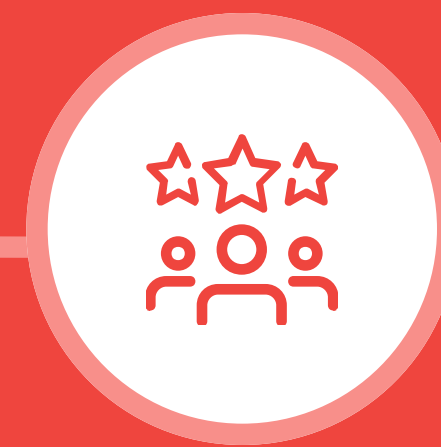
**12+**

Years of Experience



**4**

Delivered Bots



**10**

Domians Verticals



**2**

Global Locations





Business  
Analysts



Cloud &  
DevOps  
Engineers



Agile  
Developers



Security &  
Network  
Engineers

## OUR EXPERT TEAM



# PREPARING FOR YOUR SUCCESS!!!

By staying ahead in today's digital world by leveraging technology effectively

Our service model empowers you to maintain a competitive edge in the business landscape. We continually enhance technology services to meet your business expectations and ensure customer satisfaction.

**25** Years in  
technology services

Enhanced Productivity and Efficiency with AI

80%

Global Reach and Accessibility with Digital and Social

95%

Data-Driven Decision Making with Data Sciences

80%

Innovation in Products and Services with ML

90%

Scalability of Services with Responsiveness

85%

Cost Reduction with competitors

90%



# KEY MILESTONES

**2011**

Inception: Hansai Technosoft Pvt Limited was founded in India.

**2013**

The company completed its First BOT Project: an Online SAT PREP System.

**2014**

Hansai Technosoft developed an eCommerce Solution for logistics.

**2016**

The company expanded, establishing Hansai Technosoft LLC with headquarters in Florida.

**2017**

Hansai Technosoft created a BOT Solution for Hearing Healthcare.

**2019**

The company ventured into FinTech and Telecom Integrations.

**2020**

Hansai Technosoft developed a BOT Solution for Over-the-Counter Business.

**2021**

The CEO was awarded the Global Ignite Excellence award.

**2024**

The company introduced an AI Solution for Music and Entertainment.





# Thank You

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